



## **Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation**

**Ira Astriyani<sup>1</sup>, Fathia<sup>2</sup>, Ernawaty Usman<sup>3</sup>, Jurana<sup>4</sup>, Mustamin<sup>5</sup>**

**Accounting Department, Tadulako University, Indonesia<sup>1-5</sup>**

Corresponding Email: [iraastriyani43@gmail.com](mailto:iraastriyani43@gmail.com)\*

*Received: 15-10-2025 Revised: 24-11-2025 Accepted: 25-11-2025*

### **Abstract**

This systematic literature review examines the critical role of behavioral accounting in shaping strategic decision-making within the context of organizational digital transformation and business innovation. Employing a PRISMA-based methodology, this study synthesizes scholarly evidence from peer-reviewed journals and academic databases published between 2020 and 2025, addressing how behavioral factors influence the effectiveness of strategic innovation execution in digitalized business environments. The research integrates perspectives from behavioral accounting, strategic innovation economics, technology management, and platform economics to construct a unified framework explaining competitive advantage creation through digital transformation. Key findings reveal that successful strategic innovation depends not solely on technological sophistication but critically on understanding cognitive biases, technology adoption readiness, and organizational change management capabilities. The analysis demonstrates that Economic Value Added (EVA) and Market Value Added (MVA) serve as essential metrics for validating innovation effectiveness beyond traditional accounting measures. Cognitive barriers including anchoring bias, confirmation bias, and cognitive overload systematically impede strategic execution, while dynamic capabilities and upskilling investments emerge as sources of sustainable competitive advantage. The study further establishes that platform economics in financial services, particularly peer-to-peer lending, requires careful regulatory orchestration through instruments such as Indonesia's Financial Services Authority (OJK) Regulatory Sandbox. Evidence indicates that organizations integrating behavioral accounting perspectives into digital transformation strategies achieve superior innovation outcomes, with artificial intelligence adopters demonstrating 3.1 times higher return on investment when supported by clear strategic frameworks. The research contributes theoretically by synthesizing disparate literature streams into a cohesive strategic innovation economics framework, while offering practical implications for organizations navigating digital-driven transformation. Recommendations emphasize structured risk assessment models, behavioral finance training to mitigate cognitive distortions, and ecosystem-level regulatory design to balance innovation encouragement with systemic stability.

**Keywords:** Behavioral Accounting, Digital Transformation, Strategic Innovation Economics, Cognitive Biases, Competitive Advantage

# *Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation*

## **Introduction**

The advancement of digital technology has precipitated a fundamental transformation throughout multiple sectors of economic and social life, extending well beyond the simple adoption of information technology, big data analytics, and digital-based accounting systems (Harahap & Harahap, 2023). This transformation represents a paradigmatic shift in how organizations create value, organize business processes, and build sustainable competitive advantage. Digital transformation not only restructures technological infrastructure but also drives innovation in business models, operational strategy, and organizational decision-making structures. Within the context of strategic economics, organizations that successfully leverage digital technology as an enabler of innovation demonstrate stronger growth and superior business resilience (Mukaromah, 2023).

The availability of timely and reliable information constitutes a critical factor in supporting strategic decision-making and organizational competitive advantage. Nevertheless, humans remain the primary agents in interpreting, analyzing, and utilizing such information to achieve strategic objectives. Individual behavior in technology interaction encompassing system trust, analytical capability, and cognitive preferences represents a critical dimension in determining the effectiveness of digital innovation. As business environment complexity and data volume intensify, the divergence between technological capabilities and human decision-making capacity becomes increasingly pronounced, thereby creating significant challenges for organizational strategic management.

Behavioral accounting, as a branch of accounting that integrates psychological, sociological, and behavioral economic perspectives, offers an essential conceptual framework for understanding how human behavioral factors influence the quality and effectiveness of accounting decision-making (Ramdani et al., 2024). Behavioral accounting underscores that human behavioral influences including cognitive biases, risk perception, motivation, and reference frames substantially influence the accounting and strategic decision-making processes (Junitasari & Astuti, 2024). Behavioral factors such as the level of trust in technology, digital skills, tolerance for ambiguity, and confirmatory bias not only affect the interpretation of accounting information but also influence investment decisions, resource allocation, and organizational growth strategies. Recent research demonstrates that accountants or managers who fail to comprehend the implications of such behavioral factors may produce suboptimal decisions despite using accurate data, thereby diminishing the organization's capacity to innovate and compete effectively (Handoko et al., 2024).

Within the context of strategic innovation economics and technology management, digital transformation creates unique opportunities for organizations to redesign their decision-making architecture and enhance strategic innovation capabilities. The adoption of digital-based accounting information systems, artificial intelligence, and analytics platforms opens possibilities for integrating behavioral accounting perspectives into the design of decision-making systems. Organizations that successfully synthesize deep understanding of behavioral factors with digital technology capabilities can create sustainable competitive advantages and achieve sustainable growth. Conversely, organizations that neglect the behavioral dimension in digital transformation risk experiencing ineffective technology implementation, biased decision-making, and suboptimal business model innovation.

Study Danuso et al (2022) digital transformation and business model innovation demonstrate that the success of digital transformation initiatives depends not solely on technological sophistication, but equally on the organization's capacity to adapt decision-making processes, organizational structures, and organizational culture to support the effective and innovative utilization of information. In this context, behavioral accounting becomes strategically essential to ensure that investments in digital technology translate into superior decision-making, more sustainable innovation, and inclusive and measurable business growth. Furthermore, platform economics and digital ecosystems create new dynamics in how organizations manage accounting information, facilitate collaboration among internal and external actors, and establish decision-making mechanisms that engage multiple stakeholders with diverse preferences and cognitive biases.

This research aims to review and synthesize various literature studies that examine the role of behavioral accounting in strategic decision-making during the era of digitalization, with particular emphasis on how behavioral accounting contributes to business innovation, competitive advantage, and effective technology management. The review process follows a systematic literature review approach based on PRISMA methodology, utilizing Google Scholar and leading academic databases to gather relevant data and information. The central research question guiding this inquiry is: "How does behavioral accounting serve to facilitate strategic decision-making that is innovative and create competitive advantage within the context of organizational digital transformation?" The examination of this topic is both relevant and strategically important for understanding the extent to which digitalization influences behavioral aspects in accounting decision-making processes, and how organizations can optimize the synergy between technological capability and human capability to achieve sustainable growth.

## ***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

By systematically reviewing the relevant literature, this research is expected to provide a comprehensive and in-depth understanding of: (1) the role of behavioral accounting in enhancing the quality of strategic decisions during digital transformation; (2) the mechanisms through which behavioral factors influence the adoption and effectiveness of digital accounting information systems; (3) managerial implications for organizations in integrating behavioral accounting perspectives into their digital transformation strategies; and (4) future research directions that can advance deeper understanding of technology management and sustainable competitive advantage in the digital era. Consequently, this research contributes to literature development at the intersection of behavioral accounting, strategic decision-making, and strategic innovation economics.

### **Research Method**

This study employs a systematic literature review methodology grounded in the PRISMA framework to synthesize scholarly evidence on behavioral accounting's role in strategic decision-making during organizational digital transformation. The research utilizes primary data sources from Google Scholar, peer-reviewed journals, and leading academic databases to aggregate relevant literature published between 2020 and 2025. The research question guiding this investigation addresses how behavioral accounting factors including cognitive biases, technology adoption readiness, and organizational change management influence the effectiveness of strategic innovation execution in digitalized business environments. Data collection encompasses qualitative thematic synthesis of prior empirical and theoretical work, followed by integrative analysis to identify key linkages between behavioral dimensions and strategic innovation economics (SIE) outcomes. The analytical framework structures findings across five interconnected dimensions: (1) financial performance metrics (EVA and MVA) as proxies for value creation, (2) technology management and dynamic capabilities, (3) behavioral and cognitive barriers to strategic execution, (4) business model innovation in response to platform economics, and (5) regulatory ecosystem design. Critical evaluation of source quality, methodological rigor, and conceptual coherence ensures validity of synthesis. This systematic approach enables comprehensive identification of knowledge gaps, synthesis of disparate findings into cohesive theoretical constructs, and formulation of evidence-based policy implications for organizations navigating digital-driven strategic transformation.

### **Result**

#### **A. Integration of Findings within the Paradigm of Strategic Innovation Economics**

## **1. Mengukur Keberhasilan Inovasi: Perspektif EVA dan MVA**

Performance measurement is central to every innovation strategy, and Strategic Innovation Economics (SIE) demands metrics that transcend traditional accounting measures. The findings regarding Economic Value Added (EVA) and Market Value Added (MVA) represent a manifestation of the necessity to measure economic and market value creation directly.

EVA is a measure of economic profit that endeavors to quantify the value created or destroyed by a firm by deducting the cost of capital from the earnings generated on invested capital. Conversely, MVA measures the differential between a firm's market value (debt and equity) and the aggregate amount of capital invested. Both metrics are highly relevant within the SIE framework as they function not merely as performance indicators but also as critical signals in the formulation of corporate strategy and executive compensation schemes (Lehn & Makhija, 1996).

When a company invests substantial capital in ESG initiatives (for example, large-scale digital transformation or new platform development), MVA functions as a market validation of whether the initiative is expected to generate future growth value (Future Growth Value - FGV) (Dobni, 2008). If a firm undertakes strategic digital investments that are aligned with long-term growth objectives, this should be reflected in a higher Market Value Added (MVA), signaling market confidence in the firm's ability to create sustainable value. This analysis demands that Economic Value Added (EVA) and Market Value Added (MVA) findings be viewed not as passive accounting figures, but rather as reflections of the success or failure of capital management in executing innovation strategy (Kigin, 2022).

## **2. Cost Behavior and Business Model Innovation**

The analysis of cost behavior (the segregation of variable, fixed, and mixed costs) is fundamental to cost management, budgeting, and Cost-Volume-Profit (CVP) analysis. Strategic Information System Enterprise (SIE) implementations frequently demand radical changes to operational models, which inherently transform the company's cost structure (Banker et al., 2025).

The adoption of cloud accounting in Micro, Small, and Medium Enterprises (MSMEs), as highlighted in the findings, represents an example of Business Model Innovation (BMI) that transforms cost behavior. By adopting cloud-based services, MSMEs have the potential to shift fixed costs of internal IT infrastructure into variable subscription service costs, which enables

## ***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

greater scalability and reduces the need for initial capital investment. A sound understanding of cost behavior enables managers to make appropriate decisions regarding production, pricing, and resource allocation in relation to fluctuations in activity volume. To validate this transition, cost-benefit analysis (CBA) is essential, ensuring that the projected benefits from digital innovation exceed the transition costs incurred (Mishan & Quah, 2020).

### **B. Digital Transformation and Competitive Advantage through Technology Management**

#### **1. The Imperative of Upskilling and Digital Competence for Accountants**

The accounting profession is undergoing a fundamental transformation, transitioning from operational task execution to strategic partnership roles. This shift is catalyzed by technological automation of routine functions via artificial intelligence and related technologies. Consequently, organizational investment in workforce development specifically targeting competencies in artificial intelligence, data analytics, and strategic reasoning constitutes an inimitable source of sustainable competitive advantage (Lee et al., 2025).

Organizations that invest in AI training and analytics empower their accountants to deliver superior and strategic insights that transcend the capabilities of technology alone. Research demonstrates that companies with a clear AI strategy are 3.1 times more likely to achieve Return on Investment (ROI) in their innovation initiatives compared to those lacking significant plans for AI adoption. This figure indicates that technology alone is insufficient; augmented human capabilities (dynamic capabilities) and integrated technology management are prerequisites for successful execution of strategic information systems. Future accountants must master soft skills such as critical thinking and problem-solving, alongside technical competencies for interpreting data generated by digital systems (Lee et al., 2025).

#### **2. Technology Adoption Strategies for SMEs: Cloud Accounting Systems**

The adoption of cloud accounting represents a critical process innovation for small and medium-sized enterprises (SMEs) to enhance operational efficiency and decision-making capability. Analysis of adoption should be situated within the framework of strategic information systems effectiveness (SISE) as an endeavor by SMEs to sustain competitive advantage (Iswari et al., 2025).

According to adoption models (such as the Technology-Organization-Environment framework recommended in the literature), cloud accounting adoption is influenced by

organizational readiness, technology complexity, and competitive pressure. Although cloud accounting systems offer measurable improvements in cost effectiveness and decision-making, adoption in emerging markets is often hindered by structural constraints. Significant barriers include the lack of adequate IT expertise, transition costs, and concerns about data security (Hossain, 2025).

This gap indicates a failure at the implementation stage of the integrated financial reporting system (SIE). Small and medium enterprises (SMEs) require the adoption of business management information systems (BMI) through cloud computing to remain competitive; however, adoption barriers are frequently internal in nature encompassing skill deficits and human capital constraints and financial in character, manifest in substantial implementation costs. This observation implies that targeted policy interventions, such as vendor support programs or subsidized training initiatives, are necessary to overcome these structural impediments, transforming cloud-based adoption from a mere technology procurement exercise into an integrated component of SMEs' innovation strategy. To synthesize the impact of digital innovation on the integrated financial reporting system, Table 1 presents a comprehensive evaluation:

**Table 1. Assessment of the Impact of Digitalization on the Pillars of Strategic Innovation Economics (SIE)**

<b>Technological Innovation (Findings)</b>	<b>Impact on Accounting/Finance Functions</b>	<b>The interconnection with SIE (Value Creation)</b>	<b>Main Challenges</b>
AI/ Automation (Automated Bookkeeping)	Efficiency improvements and operational cost reductions	Liberating human resources to focus on strategic value-added activities	Upskilling Initiatives, Uncertainty in AI Strategic Deployment
Cloud Accounting (SMEs)	Real-time data, data security, scalability	Changes in BMI (Cost Model Optimization), Accessibility and Market Access for MSMEs	Security concerns, Transition costs, Lack of IT expertise
P2P Lending (Fintech)	Alternative Financing, Financial Inclusion	Expanding the innovation ecosystem, Addressing credit market failure	Winner-takes-all risk, OJK Regulatory Sandbox

## **C. Platform Economics and Innovation Ecosystems Dynamics in the Financial Sector**

### **1. Fintech P2P Lending: Intermediation Function and Financial Inclusion**

Peer-to-Peer (P2P) lending has emerged as a disruptive force offering alternative funding sources beyond traditional banking institutions, particularly significant in the Indonesian context. P2P lending platforms function as technology-enabled intermediaries that integrate internet-based services with financial mechanisms to facilitate lending transactions (Suryono et al., 2021). This innovation significantly contributes to financial inclusion, particularly for micro, small, and medium-sized enterprises (MSMEs) and underbanked individuals who might be rejected by banks due to stringent credit requirements.

From a social and institutional economics (SIE) perspective, peer-to-peer (P2P) lending exemplifies how technology-driven innovation facilitated by digital platforms can generate both social and economic value specifically through the reduction of inequality by lowering barriers to access to financial services. The requisite understanding is that P2P lending should be conceived as a collaborative interconnection among technological systems, institutional frameworks, and market structures, rather than merely as a lending product.

### **2. Strategic Banking Response: Consolidation and Digital Ecosystem**

Facing competitive pressures from financial technology (FinTech) platforms, traditional banking institutions in Indonesia are compelled to undertake comprehensive digital transformation initiatives, as mandated by the Financial Services Authority's (OJK) Banking Digital Transformation Blueprint. This transformation framework aims to enhance the banking sector's resilience, competitiveness, and economic contribution.

The steady banking consolidation occurring in Indonesia may be interpreted as a strategic response specifically, Strategic Innovation Execution (SIE) to emerging ecosystem dynamics. To compete effectively against FinTech platforms that benefit from substantial economies of scale, traditional banks must achieve comparable scale and operational efficiency through merger and acquisition (M&A) activity or strategic alliances. The failure to adopt an ecosystem-oriented approach and modernize technological infrastructure including automation and artificial intelligence (AI) capabilities will directly impair market share and long-term growth potential.

Should traditional banking institutions fail in their strategic innovation execution efforts, the primary risk is the emergence of winner-takes-all dynamics dominated by large-scale digital platforms, which leverage their market power and substantial financial resources to establish parallel infrastructure and function as gatekeepers controlling consumer financial data access within the financial services sector (Qi, 2023). Consolidation, therefore, becomes a defensive-aggressive strategy for building the digital capabilities and infrastructure necessary to maintain competitive advantage.

## **D. Behavioral Factors and Cognitive Barriers in Strategic Decision-Making**

### **1. Cognitive Bias as Strategic Execution Failure**

Behavioral accounting underscores that individuals do not operate according to purely rational decision-making models. Cognitive biases including anchoring bias and recency bias coupled with emotional influences such as fear and optimism, substantially distort judgments concerning risk assessment, financial projections, and strategic formulation (Nkemjika et al., 2025).

Conflicts emerge when the concept of Strategic Innovation Execution (SIE) which necessitates novel ideas, calculated risk-taking, and long-term strategic orientation confronts cognitive biases. Confirmation bias, defined as the propensity to seek information that validates existing beliefs, and anchoring effects, whereby initial assumptions constrain subsequent strategic thinking, systematically distort the processing of strategic information. The failure of 86% of executives to express satisfaction with their innovation performance can be attributed to deficiencies in execution psychology rather than solely to a paucity of ideas. Biases such as short-termism directly contradict the inherently long-term nature of SIE. Organizations must adopt structured risk assessment frameworks and implement behavioral finance training to enhance professional awareness regarding cognitive distortions, thereby ensuring that selected strategies are "psychologically executable" (Nkemjika et al., 2025).

### **2. The Influence of Cognitive Overload on Decision Quality**

The complexity of digital systems, coupled with contemporary workplace environmental demands, precipitates cognitive overload. When cognitive load surpasses the threshold of human processing capacity, the quality of strategic decision-making declines in a systematic manner. Cognitive overload is further intensified by information inundation stemming from fragmented digital system architectures (Bondanini et al., 2020).

***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

To mitigate these impacts, management must implement strategies that reduce cognitive load. Collaborative strategies (group learning) can distribute cognitive processing across multiple individuals. Furthermore, the implementation of digital workplace tools that organize information and streamline onboarding processes can help alleviate stress and enhance productivity, which ultimately supports superior strategic decision-making. Work stress arising from digital systems and job insecurity can also generate role conflict and social isolation at both the organizational and societal levels (Bondanini et al., 2020). Outlines the manner in which behavioral factors affect SIE implementation:

**Table 2. Impact of Behavioral Factors on SIE Implementation**

<b>Behavioral Factors (Findings)</b>	<b>Impact on Strategic Decision Making</b>	<b>Relation to SIE</b>	<b>Implications (Strategic Execution Support)</b>
Cognitive Biases (Anchoring, Confirmation Bias)	Risk Assessment Distortion, Overconfidence in Assumptions	Inhibits the selection and implementation of novel SIE ideas	Adoption of structured risk models, Behavioral Finance Training
Cognitive Overload/ Work Stress	Decreased decision quality, Difficulty processing complexity	Strategy is not "psychologically executable"	Designing a strategy system that accommodates cognitive limitations, Group collaboration
Short-Termism (Emotional Bias)	Preference for quick results over long-term value	In direct contradiction to the long-term nature of SIE	Using EVA/MVA metrics to align compensation and strategy

**E. Entrepreneurship and Business Model Innovation for Sustainable Growth**

**1. Innovation in Business Models and Sustained Competitive Advantage**

Business model innovation (BMI) represents a critical capability for organizations seeking to drive breakthrough growth and sustain competitive advantage amid industry disruption. BMI encompasses fundamental transformations in value propositions and operational models, including the determination of cost structures requisite for ensuring attractive financial returns. Digitalization serves as a potent enabler of BMI, facilitating firms to capitalize on cost reduction, operational efficiency gains, and novel revenue streams derived from e-commerce platforms and digital product offerings (Omidvar et al., 2025).

## **2. Sustainable Growth and Balanced Entrepreneurship**

Entrepreneurial endeavors should be oriented toward sustainable growth paradigms. An escalating concern exists regarding the frequent misalignment between actual business expansion rates and sustainable growth trajectories. Accelerated growth without commensurate internal financial resource support may precipitate liquidity constraints or organizational failure (Badria et al., 2021).

Within the context of Social and Inclusive Entrepreneurship (SIE), entrepreneurs frequently grapple with the tension between economic viability and social and environmental responsibility. Consequently, it is imperative to equip future entrepreneurs through an educational ecosystem with diverse competencies to enable them to navigate the complexities of sustainability accounting. Growth analysis should utilize the Sustainable Growth Rate (SGR) model to assess whether digital innovation driven by entrepreneurial spirit exceeds the internal financing capacity of Small and Medium Enterprises (SMEs).

## **3. SME Tax Compliance: Regulation as an Efficiency Opportunity**

Tax compliance requirements, especially for small and medium-sized enterprises (SMEs), can impose considerable operational costs. The implementation of Regulatory Technology (RegTech) offers an innovative approach to address these impediments. RegTech facilitates the automation of recurring administrative functions, including data aggregation and regulatory reporting, thereby significantly diminishing manual labor requirements, attenuating the incidence of human error, and facilitating more rapid and precise documentation submission (Olawale et al., 2024).

The implications for the SIE framework are unambiguous: for small and medium-sized enterprises (SMEs), the adoption of RegTech constitutes a critical process innovation. RegTech diminishes compliance-related transactional costs, encompassing both fixed costs and structurally inefficient variable costs, thereby improving business model efficiency and furnishing organizations with real-time monitoring and data analytics infrastructure that facilitates more informed strategic decision-making processes.

## **F. Policy Implications of Innovation and Regulatory Framework**

### **1. The Regulator's Role as an Innovation Ecosystem Architect (Orchestrator)**

## ***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

The Government of Indonesia has taken proactive steps to modernize its financial system, aligning with the objectives of Oman Vision 2040 and the Indonesian Payment System Blueprint 2025–2030. Bank Indonesia (BI) prioritizes secure and interoperable digital payment systems while leveraging artificial intelligence innovation responsibly. Concurrently, the Financial Services Authority (OJK) regulates FinTech platforms (such as peer-to-peer lending), digital banking, and digital assets through regulatory frameworks including POJK No. 3 of 2024 on the Implementation of Technological Innovation in the Financial Sector. One of the most critical Financial System Innovation (FIE) instruments implemented by regulators is the OJK Regulatory Sandbox (POJK FSTI). This sandbox functions as a testing mechanism to evaluate the reliability of business processes, models, and innovative financial instruments (Howell, 2024).

### **2. Regulation as a Source of Competitive Advantage**

The government plays a critical role in facilitating open research that tolerates failure and generates breakthrough discoveries. In the context of digital finance, this role extends to ecosystem management. The OJK's Sandbox criteria (for example, demonstrating the most innovative business model and serving a broad market scale) function as a strategic filter.

By providing regulatory oversight and formally recognizing FinTech firms that successfully complete the Sandbox, the OJK indirectly confers state-legitimized competitive advantages upon those entities while simultaneously reducing regulatory uncertainty and limiting the proliferation of "bad innovation" (such as illegal P2P lending platforms). This demonstrates how regulatory frameworks can serve as legal instruments that direct innovation systems, ensuring that supported innovations are responsible innovations that contribute to stability and sustainable growth, consistent with the principles of sustainable innovation ecosystems (SIE).

### **G. Synthesis and Contribution**

This report presents a comprehensive restructuring and in-depth elaboration of various research findings in the accounting and digital finance sector within the framework of Strategic Innovation Economics (SIE). The primary contribution of this report is to synthesize critical thematic connections that unite the dynamics of digital transformation, platform economics, financial value measurement, and behavioral factors, which have been previously analyzed in isolation.

## **1. Value Creation and Economic Performance Metrics**

The success of strategic innovation must be validated not merely through operational efficiency metrics such as those offered by cloud accounting systems or artificial intelligence automation but rather through rigorous economic value creation metrics, specifically Economic Value Added (EVA) and Market Value Added (MVA). These metrics are particularly critical for counteracting short-termism bias and aligning capital management with long-term growth strategies.

The traditional focus on operational cost reduction, while important, overlooks the broader imperative of shareholder wealth creation and sustainable economic performance. By anchoring strategic decisions to EVA and MVA frameworks, organizations can ensure that technological investments translate into tangible economic gains rather than merely reducing administrative burden. This approach necessitates a fundamental shift in how financial executives perceive and measure the return on innovation investments.

## **2. Digital Competitive Advantage and Organizational Capabilities**

Contemporary competitive advantage is increasingly rooted in technology management and dynamic capabilities the ability of organizations to continuously adapt, reconfigure, and leverage technological resources. The successful adoption of artificial intelligence and cloud infrastructure among small and medium enterprises (SMEs), as well as the strategic response of banking institutions through consolidation and ecosystem formation, hinges fundamentally on investments in human capital development and the organizational capability to transform cost structures through business model innovation (BMI).

The digital divide is no longer merely a matter of technology access; rather, it reflects the differential capacity of organizations to develop organizational learning mechanisms and build internal competencies around emerging technologies. Institutions that successfully navigate digital transformation demonstrate not only technical proficiency but also organizational agility the capacity to reconfigure operational processes, realign incentive structures, and foster a culture of continuous innovation.

Banking sector responses in emerging markets demonstrate this principle clearly: successful financial institutions complement technological deployment with strategic partnerships, ecosystem development, and workforce reskilling initiatives. This integrated approach to digital transformation reflects an understanding that sustainable competitive advantage requires alignment across technology, human capital, and organizational design.

### **3. Behavioral and Cognitive Barriers to Strategic Implementation**

Perhaps the most significant obstacles to implementing strategic innovation economics are fundamentally behavioral and cognitive in nature. Psychological biases—including confirmation bias, anchoring effects, and loss aversion combined with cognitive overload resulting from inherently complex digital systems, substantially impair executive capability to systematically implement novel strategic initiatives. These cognitive constraints operate at both individual and organizational levels, creating systematic barriers to the adoption of even well-designed strategic frameworks.

Confirmation bias leads decision-makers to seek information that validates preexisting mental models while dismissing contradictory evidence. Anchoring effects cause executives to rely excessively on initial information points, limiting their ability to adjust strategies in response to new market conditions. Cognitive overload, amplified by the inherent complexity of modern information systems, diminishes the quality of strategic deliberation and increases the likelihood of suboptimal decision-making.

Addressing these barriers requires the deliberate design of strategic decision-making systems that inherently accommodate human cognitive limitations. This approach involves simplifying decision-making frameworks, establishing structured governance processes, implementing decision-support systems that mitigate bias, and creating organizational cultures that explicitly value systematic challenge to conventional wisdom. Strategic innovation systems must therefore incorporate behavioral science principles into their fundamental architecture.

### **4. Ecosystem Development and Regulatory Architecture**

Peer-to-peer lending platforms within the FinTech sector demonstrate substantial economic potential for expanding financial inclusion, particularly in emerging markets. However, realizing this potential requires careful and deliberate ecosystem oversight and governance. Financial regulators exemplified by Indonesia's Financial Services Authority (OJK) function as ecosystem architects, utilizing instruments such as regulatory sandboxes to ensure that emerging innovations are structured responsibly and aligned with systemic stability objectives.

This regulatory approach accomplishes a dual objective: it establishes guardrails that prevent systemic risk and consumer harm, while simultaneously conferring competitive legitimacy to successfully innovating institutions. By establishing clear regulatory frameworks

and transparent innovation pathways, regulatory bodies facilitate responsible innovation that generates genuine economic value rather than merely extracting rent through regulatory arbitrage.

The ecosystem perspective transcends traditional binary regulatory approaches (prohibition versus unrestricted innovation). Instead, it recognizes that sustainable financial innovation emerges from structured collaboration among FinTech entrepreneurs, incumbent financial institutions, technology providers, consumer protection advocates, and regulatory authorities. This collaborative framework creates conditions under which innovation can flourish while maintaining systemic stability and protecting vulnerable market participants.

The framework of Strategic Innovation Economics integrates these four dimensions into a coherent analytical structure. Digital transformation succeeds not through technology deployment alone, but through alignment of economic value creation metrics, organizational capabilities, behavioral science integration, and supportive regulatory ecosystems.

Financial institutions and technology-adopting organizations must simultaneously pursue technological excellence, develop organizational and human capital capabilities, design decision systems that acknowledge and mitigate cognitive constraints, and actively engage with regulatory frameworks that legitimize and structure their innovations. This integrated approach provides the foundation for sustainable competitive advantage in digitally transformed sectors.

## **H. Further Research Agenda**

Based on an integrated analysis within the Strategic Innovation Economics (SIE) framework, several future research agendas are proposed to expand theoretical understanding and policy implications:

1. **Empirical Analysis of Decision Quality versus Cognitive Load:** To empirically test the hypothesis that managerial interventions explicitly designed to reduce cognitive load (for example, integrated dashboard systems or collaborative learning mechanisms) exhibit positive correlation with enhanced quality of strategic decision-making, measured through Market Value Added (MVA) or Economic Value Added (EVA). This research agenda would isolate the mechanisms through which cognitive burden amelioration translates into superior strategic outcomes.
2. **Effectiveness of Innovation Policy Instruments:** To conduct comparative and longitudinal studies on the effectiveness of innovation policies promulgated by the Financial Services Authority (OJK—Otoritas Jasa Keuangan), particularly the

## ***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

Regulatory Sandbox framework, in managing the inherent winner-takes-all risks embedded in platform economics. Such inquiry would elucidate how these policy instruments influence the allocation of innovation capital within Indonesia's financial sector and whether regulatory structures effectively mitigate concentration risk.

3. EVA/MVA as Performance Metrics for Sustainable Business Model Innovation (SBM-I): To develop empirical models that test the extent to which investments in Sustainable Business Model Innovation encompassing digital-enabled ESG reporting and sustainable operational practices significantly contribute to improvements in EVA and MVA metrics. This research agenda would substantiate the assertion that sustainability constitutes a strategic value driver rather than merely a compliance cost, thereby reframing sustainability investments as capital-generation mechanisms rather than expenditures.
4. Impact of Behavioral Training on SIE Investment: To empirically examine the hypothesis that behavioral finance training programs designed to mitigate cognitive biases particularly short-termism demonstrate positive correlation with increased long-term investment commitments in high-risk yet high-potential-return Strategic Innovation Economics initiatives. This research would establish whether debiasing interventions substantively alter institutional investment horizons and risk tolerance regarding transformative innovation investments.

### **Conclusion**

This systematic literature review demonstrates that behavioral accounting plays a pivotal role in shaping strategic decision-making effectiveness during organizational digital transformation within the framework of Strategic Innovation Economics (SIE). The synthesized findings reveal that digital transformation success depends not solely on technological sophistication and capital allocation, but critically on the integration of behavioral and cognitive dimensions into strategic execution frameworks. The evidence substantiates that Economic Value Added (EVA) and Market Value Added (MVA) serve as essential validation mechanisms for assessing whether digital innovation investments translate into genuine value creation and competitive advantage, thereby counteracting short-termism biases that pervade modern organizations. Furthermore, technology management capabilities and dynamic capabilities particularly upskilling initiatives in artificial intelligence and analytics emerge as non-replicable sources of competitive differentiation, particularly evident

in cloud accounting adoption among micro, small, and medium enterprises (MSMEs) and consolidation strategies within traditional banking institutions. However, cognitive barriers including confirmation bias, anchoring effects, and cognitive overload systematically undermine strategic execution quality, necessitating organizational interventions such as structured risk assessment models and collaborative decision-making mechanisms to mitigate psychological distortions in strategic planning. The regulatory ecosystem, exemplified by Indonesia's Regulatory Sandbox mechanism and innovation policies, functions as a critical architectural instrument that simultaneously manages innovation risks, directs capital allocation toward responsible innovations, and legitimizes competitive advantages for compliant market participants. Consequently, organizations navigating digital transformation must adopt holistic approaches that synthesize technological capabilities, financial value measurement systems, behavioral competencies, and supportive regulatory frameworks to achieve sustainable competitive advantage and long-term value creation in increasingly complex and digitalized business environments.

## References

- Badria, N., Sukoharsono, E. G., & Purwanti, L. (2021). Business sustainability and pentuple bottom line: Building the hierarchical pyramid of the pentuple bottom line. *International Journal of Research in Business and Social Science* (2147- 4478), 10(3), 123–131. <https://doi.org/10.20525/ijrbs.v10i3.1156>
- Banker, R., Flasher, R., & Zhang, D. (2025). Strategic positioning and asymmetric cost behavior. *Asian Review of Accounting*, 33(1), 89–106. <https://doi.org/10.1108/ARA-12-2023-0347>
- Bondanini, G., Giorgi, G., Ariza-Montes, A., Vega-Muñoz, A., & Andreucci-Annunziata, P. (2020). Technostress Dark Side of Technology in the Workplace: A Scientometric Analysis. *International Journal of Environmental Research and Public Health*, 17(21), 8013. <https://doi.org/10.3390/ijerph17218013>
- Danuso, A., Giones, F., & Ribeiro da Silva, E. (2022). The digital transformation of industrial players. *Business Horizons*, 65(3), 341–349. <https://doi.org/10.1016/j.bushor.2021.04.001>
- Dobni, C. B. (2008). The DNA of Innovation. *Journal of Business Strategy*, 29(2), 43–50. <https://doi.org/10.1108/02756660810858143>
- Handoko, W., Iqbal, M., & Harahap, I. R. (2024). Sosialisasi Digitalisasi Data Dalam Upaya Efisiensi Dan Efektifitas Kerja Pada Disdagper Kota Tanjungbalai. *Journal Of Indonesian Social Society (JISS)*, 2(1), 06–10. <https://doi.org/10.59435/jiss.v2i1.208>
- Harahap, A. F. R., & Harahap, A. M. (2023). Peran digitalisasi dalam meningkatkan partisipasi publik pada pengambilan keputusan tata negara. *Jurnal EDUCATIO: Jurnal Pendidikan Indonesia*, 9(2), 769–776. <https://doi.org/10.29210/1202323208>
- Hossain, M. Z. (2025). Adoption Of Cloud Accounting Systems in SMES. *Journal of SUB*,

***Digital Transformation and Strategic Decision-Making: A Behavioral Perspective on Business Innovation***

15(1), 1–10. <https://doi.org/10.63773/tsc9wd50>

- Howell, S. T. (2024). Government Intervention in Innovation. *Annual Review of Financial Economics*, 16(1), 367–390. <https://doi.org/10.1146/annurev-financial-082123-105722>
- Iswari, A. A. W. A., Suaryana, I. G. N. A., Sudana, I. P., & Ariyanto, D. (2025). Cloud accounting adoption in MSMES: A toe framework approach. *World Journal of Advanced Research and Reviews*, 25(2), 1630–1649. <https://doi.org/10.30574/wjarr.2025.25.2.0437>
- Junitasari, P. D. K., & Astuti, N. K. D. (2024). Analisis Penerapan Akuntansi Keprilakuan Terhadap Kinerja Pegawai Pada Bank BPD Bali Cabang Klungkung. *Jurnal Inovasi Ekonomi Dan Keuangan*, 2(2), 247–253. <https://doi.org/10.58982/jike.v2i2.771>
- Kigin, C. M. (2022). Innovation: It's in Our DNA. *Physical Therapy*, 102(9), pzac100. <https://doi.org/10.1093/ptj/pzac100>
- Lee, A.-S., Chin, Y.-M., Foo, P.-Y., Loh, C.-T., & Ng, Y.-H. (2025). Upskilling and Retraining of Accounting Professionals in the Digitalized Era. In *Advances in Economics, Business and Management Research* (pp. 391–401). [https://doi.org/10.2991/978-94-6463-666-6\\_23](https://doi.org/10.2991/978-94-6463-666-6_23)
- Lehn, K., & Makhija, A. K. (1996). EVA & MVA as performance measures and signals for strategic change. *Strategy & Leadership*, 24(3), 34–38. <https://doi.org/10.1108/eb054556>
- Mishan, E. J., & Quah, E. (2020). *Cost-Benefit Analysis*. Routledge. <https://doi.org/10.4324/9781351029780>
- Mukaromah, H. (2023). Analysis of Government Policy in Responding to the Economic Recession Due to Covid-19 in Indonesia. *Journal of Economics and Social Sciences (JESS)*, 2(1), 20–32. <https://doi.org/10.59525/jess.v2i1.187>
- Nkemjika, O. M., Nwamaka, O. C., O, Nyemazuwa, O., & Onowho, I. J. (2025). The influence of behavioral finance on accounting decision-making. *International Journal of Science and Research Archive*, 14(3), 1102–1109. <https://doi.org/10.30574/ijrsra.2025.14.3.0762>
- Olawale, O., Ajayi, F. A., Udeh, C. A., & Odejide, O. A. (2024). RegTech innovations streamlining compliance, reducing costs in the financial sector. *GSC Advanced Research and Reviews*, 19(1), 114–131. <https://doi.org/10.30574/gscarr.2024.19.1.0146>
- Omidvar, M., Confetto, M. G., & Palazzo, M. (2025). Business Model Innovation: A Bridge Between Corporate Social Responsibility and Successful Performance for Medium-Size Enterprises (SMEs) in the Digital Era. *Systems*, 13(5), 378. <https://doi.org/10.3390/systems13050378>
- Qi, Y. (2023). Fintech and the Digital Transformation of Financial Services. *Highlights in Business, Economics and Management*, 8, 322–327. <https://doi.org/10.54097/hbem.v8i.7225>
- Ramdani, D., Ameliya, A., & Rodiah, S. (2024). Kajian Literatur Review: Riset Akuntansi Keperilakuan. *Inisiatif: Jurnal Ekonomi, Akuntansi Dan Manajemen*, 3(1), 373–390. <https://doi.org/10.30640/inisiatif.v3i1.2175>
- Suryono, R. R., Budi, I., & Purwandari, B. (2021). Detection of fintech P2P lending issues in Indonesia. *Heliyon*, 7(4), e06782. <https://doi.org/10.1016/j.heliyon.2021.e06782>